

June 16, 2017

Landscape Committee Meeting

Committee members in attendance: Karen Bobo, Dona Lasseter, Art Miller, Angela Potter and Nancy Rechcigl

CDD Liaison in attendance: Bill Strollo

Four landscape companies that submitted RFPs to Waterlefe had been invited by the committee to meet with us, one at a time, to answer any questions we had about their proposals. Those companies were as follows:

ArtisTree -- Mike Casper/Shawn Gulbrandsen

Sunrise -- Dana Bryant

LMP -- Scott Carlson/Steve Tanaka/Bill ?

White Diamond- Jonathan Fierro

All committee members agreed that Dana Bryant of Sunrise was not a good fit with us. White Diamond is doing a great job on the Villas, condos and the River Club but there was concern that he doesn't have staff in place to handle our entire subdivision at present.

The first choice of all in attendance was ArtisTree followed by LMP. We liked that ArtisTree has a very concise area which they work within, i.e., from Venice FL up through Bradenton. They stated it is their company's business plan to not expand into Naples, nor north into Tampa; they have plenty of business in the aforementioned concise area. ArtisTree will guarantee all plants & trees that they install and maintain for as long as they are in charge of maintaining them, no matter how many years after initial planting that may be. We were also very impressed with the longevity of their contracts in two golf communities very similar to Waterlefe, namely University Park where they have contracted for 20 years and Venice Country Club where their contract has lasted 24 years. That spoke volumes to the committee.

LMP was our second choice. They are more spread out geographically but have an office near the Sarasota airport with a branch manager on site. They have worked extensively with Rizzetta and commented that they know Rizzetta's high

standards and they meet those expectations. The committee's concern is that Waterlefe's current landscape condition is quite poor, so the "high standards" comment appeared a bit questionable by at least three of the committee members.

The minutes from our May meeting was approved by Art Miller and seconded by Karen Bobo.

Art Miller made motion to close the meeting. Karen Bobo seconded the motion.



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