

CDD Golf Committee Meeting Minutes
July 12, 2016

Present: Bumgarner, Shopovick, Dietz, Cole, Brand, Maddaloni, Krasow, Reed, Tierno, and Haibach.
Absent: Conrad, Ritchie, Dunn, Sanborn, Griswold, Gratsch

Meeting called to order @ 12:3p PM

Minutes of June 20, 2016 meeting approved as submitted

Grille Room Remodeling – The Committee was brought up to date regarding the bids that had been requested from two (2) designers, Lisa Lee Interiors and Michaela Valletta. Since the last meeting both designers retracted their proposals for various reasons. Although Lisa Lee had retracted their proposal, after a detailed discussion, the Committee agreed to approach this designer to see if she would reconsider. The Committee was of the opinion that this designer was not agreeable to working with a large committee, thus the reason her proposal was retracted.

A motion was made and approved that a subcommittee be formed to include Mr.'s Shopovick, Tierno and Krasow. The subcommittee will work with Lisa Lee Interiors if their proposal is resubmitted. The issues of concern with this proposal were quality of furniture and quality performance which will be addressed by the subcommittee. Lisa Lee will be asked to submit references to support their proposal if it is resubmitted. Janice Reed will contact Lisa Lee to determine if her proposal will be resubmitted. If the proposal is not resubmitted, the Committee agreed to defer the Grille Room remodeling project until next summer (2017).

Golf Course Budget 2016/2017 – Steve Dietz presented updated budget information to the Committee. Changes from the information which was emailed to the Committee was additional training expenses for certain staff members, a salary increase for a certain Maintenance employee and the addition of costs related to the inclusion of geo fencing software that would be added to the golf cart lease which would be implemented in October 2016. All of these items were discussed and approved.

The Committee requested that additional information be obtained by Steve Dietz regarding on-car pace of play management and communication software that EZGO can provide with the golf cart lease. Although the cost of this software is approximately \$3,000/year, the Committee believed that this software may help better manage the pace of play with public golfers. Steve agreed to supply additional information at next month's meeting. The cost of this software was not added to the proposed budget.

Excluding the cost of the on-car pace of play management and communications software, the Golf Course Budget for 2016/2017 was approved for submittal to the CDD Board.

Golf Course Operations:

Financials:

- June revenues exceeded budget by approximately \$25,000. Therefore, it is expected that the results (EBITDA) for June will be better than forecast (loss of \$78,000).
- July is slightly ahead of budget.

Marketing & Sales:

- Summer Golf Program is at 33, exceeding last year's numbers.
- A number of Summer Program golfers are considered as potential members (11).
- We have experienced continued interest from members from Stoneybrook and River Strand golfers.
- Janice Reed and Steve Dietz agreed to review the possibility of offering a discount to members who pay their dues in full for the 2017 season.

Pro Shop/Grille Room:

- A new assistance will be hired for the Pro Shop

Maintenance:

- The course is closed for four days for scheduled maintenance. Major focus is bridge repairs.

Financial Subcommittee

- No report

Legal Subcommittee:

- No report

Fact Finding Subcommittee:

- No report.

Communications Subcommittee:

- No report

Golf Operations Subcommittee:

- Bill Shopovick noted that the Green Superintendent is working on a temporary improvement to the sand traps. This improvement is intended to eliminate spending \$35,000 to add sand to all traps. Bill, Steve Dietz and Tony Tierno plan to meet with Chris T_____ next week to review his work on this issue and report back to the Golf Committee.

WMGA:

- An email was sent to the community outlining the WMGA's 2016/2017 activities.

WWGA:

- _____.

The meeting was adjourned @ 2:15 P.M.

Respectively submitted by:

Tony Tierno