

Waterlefe Golf Committee Minutes Meeting Date - April 14, 2016

Members Present: Tony Maddaloni, Tony Tierno, Herb Krasow, Ted Cole, Bill Gratsch, & Barbie Brand

Members Absent: Steve Sanborn, Tom Conrad, Bill Shopovick, Bill Dunn, Bob Griswold

Management: Steve Dietz and Janice Reed

Resident Attending: Rich Donoghue

1. Meeting was called to order at 1:00 PM
2. There were no minutes to approve from the March 17, 2016 meeting since that meeting did not have a quorum.
3. Public Comment: Rich Donoghue commented on the public perception related to the Waterlefe bond delinquency matter. He also noted that the Engineering society that is sponsoring a golf event at Waterlefe in May is open to the Waterlefe resident.
4. March financials were presented by Steve Dietz, reviewed and discussed by the Committee. The following results were noted:

	Actual	Budget	Variance
a. March EBITDA	\$106,428	\$95,288	\$\$11,140
b. YTD EBITDA	\$242,553	\$212,650	\$29,903
c. April Revenue (MTD)	\$9,626	\$9,906	(\$280)
d. In general March was a good month with month to date results for April are in line with the approved Budget			

5. Marketing and Sales:
 - a. Ten (10) Summer Golf Program participants have been signed up.
 - b. Total membership has increased to 126. Budgeted membership is 112.
 - c. There are still a few potential new members that are being pursued.
 - d. Three golf outings are scheduled for the summer. The event for the American Society of Certified Engineers, which is scheduled for May 21st, is open to Waterlefe residents.
 - e. The Waterlefe golf sign, which will be placed near the entrance on Upper Manatee Road, should be in place in the next 30 days.
 - f. Bradenton Yacht Club reciprocal will be communicated to the membership.
 - g. Working on the revisions to the web site with the MPOA.

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- h. Obtaining three (3) bids for the remodeling of the Grill & Lefe Rooms.
 - i. Pro Shop will be refreshed by the staff over the next 30 days.
 - j. New member Wine & Cheese event will be rescheduled for the fall.
 - k. The Committee discussed the current rules related to Tenured Memberships. After a detailed discussion the Committee approved an amendment to the Tenured Membership rules. The new rules will not require 5 years of previous membership which is currently required. Additionally, this membership category will be limited to 25 members with the exception that Passport Members attaining the age of 75 will not be denied a Tenured Membership if the quota of 25 has been attained. Janice Reed was asked to communicate this change to the community.
6. Pro Shop:
- a. Matt has passed his level #1 PGA exam.
 - b. Grant Spencer has been hired as a new assistant pro. Matt worked closely with Steve Dietz on the hiring process. Grant is working on his level #1 training process.
 - c. Driving range improvements will be placed on hold due to limited financial resources.
7. Grill Room:
- a. We have lost one (1) of our two chefs. Plan is to introduce a simplified easy to produce menu beginning May 1. This will help to eliminate the reliance or the need for two chefs. Manager will be able to provide support in the kitchen.
 - b. Minor equipment additions will be made to facilitate the new menu.
 - c. Steve will continue to look for a replacement for the open chef position.
8. Maintenance:
- a. Projects for the summer have been set and will be scheduled as originally planned.
 - b. Employee situation appears to be OK with the use of temporary help. Increases in wage rate discussed and approved last month was not put into place and were noted as not being necessary at this time. They will be considered if and when required.
 - c. Steve Dietz has received 12 resumes for the open Superintendent position. Plan is to have a new hire in place by month end. Eric's last day will be April 15th. Eric has requested that no exit interview be conducted.
 - d. Walking mower paperwork have been submitted to John Deer and should be completed soon.

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9. Financial Sub Committee:

- a. No report.

10. Legal Sub Committee:

- a. No report.

11. Fact Finding Sub Committee:

- a. Members violating rules was discussed. It was agreed that Steve Dietz should continue to document any violations and communicate them to the related member with noted consequences if the condition should continue.

12. Communications Sub Committee:

- a. A new communication plan was presented. It was agreed that the plan should be implemented and another updated will be made at the next meeting.

13. Golf Operations Team:

- a. The problem with the greens has been identified and a solution has been implemented. This process will take a little time and is dependent on warmer weather.

14. WMGA:

- a. An election took place at the annual meeting and new board members were elected. Ted Cole will continue as president.
- b. The new board will begin to develop an agenda for events for 2017.

15. WWGA:

- a. Barbie Brand noted that she is the new president.

16. The meeting was adjourned at 2:30 PM.