

Members present: Sanborn; Conrad; Brocki; Krasow; Gratsch; Tierno; Haibach; Cole; Ritchie;

Members absent: Shopovick; Dunn; Griswald; Maddaloni;

Management: Dietz; Reed

1. Meeting called to order.
2. January minutes were approved.
3. January Golf course operations Financial Report not available at meeting time.
 1. December Results follow:

| | * Net EBITDA: | Actual | Budget | Variance |
|----|---------------|------------|------------|------------|
| 2. | December | \$(31,300) | (\$15,273) | \$(16,027) |
| 3. | Year to Date | \$33,871 | (\$2,685) | \$36,556 |
 4. January Revenue below budget \$33,807 due primarily to poor weather.
 5. February Revenue to date approximately \$12,000 below budget.
4. Marketing and Sales
 1. January membership at 123 active members.
 2. Bradenton Yacht club is interested in reciprocal agreement.
 3. New Community sign design was presented.
 4. New member photo board presented.
 5. New member wine and cheese party being planned.
5. New Grillroom menu will be introduced.
6. Committee voted to recommend Toro mower lease to the CDD Board.
7. A tree near the #6 green was blown down. An arborist will inspect the remaining trees.
8. WMGA:Super Bowl Sunday Skins game was a successful event. Ryder Cup event coming up on February 17th with pairings dinner the night before.
9. WWGA: Member/Member tournament just completed: 16 teams; very successful. Solheim tournament in March; Plaque wall needs to be refurbished.
10. Meeting was adjourned.

2016 02 11 Golf Committee Minutes